# FUN-Damentals that Make Websites Winners

**Enhancing Your Website's Effectiveness** 

©Wendy Meyeroff, Ghostwriter Who Grabs Attention www.wmmedcomm.com





## Hi from Wendy

#### **Brief Background**

- Started in journalism ("Succeeding as a Magazine Writer")
- □ Succeeded thanks to Daddy!
- □ Helped working with graphic designers





## Good News/Bad News

#### **Bad: Competition**

Everyone and his/her uncle has one!







## Good News/Bad News

#### Good: So Many Options

- GoDaddy
- □ Wix....
- WordPress
- Squarespace

...and Lord knows what else



# Why DIY?

#### Why Be UR Own Web Designer?

- You want to learn
- You're willing to take time
- □ Time costs!





## Why U Need a Content Writer

#### Be Honest With Yourself

- What you learned in school isn't Web writing
- Writing for the Web isn't writing for print
- Writing's a skill...just like Web design
- Will you have time?





# What We're Fighting

- Physical Obstacles
  - Vision Age, not pixels
  - Ergonomics
- Improved Tech
  - Good, but difficult







#### Remember This Motto

Just Because You Can Do It,

Doesn't Mean You Should



#### Remember This Motto

Just Because You
CAN Do It...
...Doesn't Mean You
SHOULD





## Before U Zoom to Version 3

Don't Get Too Carried Away...

....with Social Media, Fancy Art, et al.







- Minimize white on dark backgrounds
- Don't get screwy with colors





- No Indents
- Use Subheads/Bold
- Think Bullets





Limit Scrolling!!!





## Enhancing A Site's Content

#### Make Sure You Review These

- ■Who Is Your Target Audience?
  - > Biz 2 Biz?
  - > Consumer?
- Don't Talk Generalities





# Enhancing A Site's Content Make Key Info E-Z to Find

- Geography Important?
- Office Hours?
- Definitely contact info





## Enhancing A Site's Content

#### Be Repetitive

- All Contact Info
- Descriptions
- Key Words (see next slide)

And update regularly!





## Enhancing A Site's Content

The "Myth" of Search
Engine Optimization
(SEO)

Don't Get Hunting Crazy







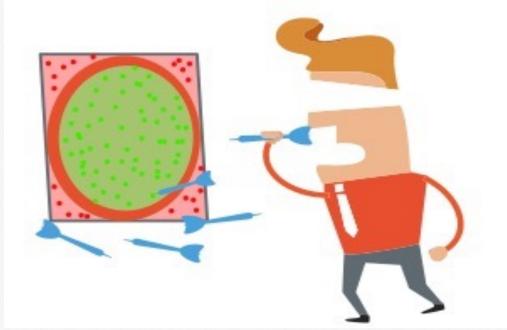
### Keep Content Current

#### Additional Items

- News items
- Blogging
- Social Media...LI, FB, Twitter



Do NOT Ignore!







#### To Summarize:

- No indents
- Leave white space
- Insert subheads where practical
- Consider bullets and boldface to break paragraphs
- Be careful with fonts
- Consider interactivity, but don't get techno-happy
- Keep it short (100 to maaaybe 400 words)



#### Personal Review/Tutorial

One consult rate is usually \$85/hr, but mention MW and rate is flat \$70/hr and includes 1st 15 Mins FREE, w/ Q&A handout